

Looking for guidance on what training to take?

Let us help you!

The Connect University hosts a wealth of training courses and certifications designed to give you the latest information on industry trends, opportunities, and how to sell Plantronics solutions.

Click below for course recommendations.

- 1 New to Plantronics or Connect University? →
- 2 Interested in UC Opportunities? →
- 3 Interested in the latest trends in the Contact Center? →
- 4 Selling into SMB? →
- 5 Need Product Knowledge? →

1 New to Plantronics or Connect University?

Get started with Plantronics by taking these two courses as an introduction to who we are, what we do and how to sell Plantronics.



We recommend these modules

- [Company Overview](#) →
- [Selling Plantronics Has Never Been Easier](#) →

2 Interested in UC Opportunities?

Explore the Unified Communications courses and certifications to find valuable information & insights to help support your customers, and gain an in depth understanding of Plantronics UC products and audio solutions.



We recommend these courses and certifications

Certifications →

- Unified Communications Sales →
- Unified Communications Technical →
- SaaS Sales →

Unified Communications →

- Managing Workplace Noise →
- Know Your Customer, Shorten the Sales Cycle →

Product Training →

- Consumer Lifestyle Products for Business →

Search for Voyager Legend, Voyager Edge, Voyager Focus, Blackwire, Savi and Calisto courses in the Product Training portfolio

3 Interested in the latest trends in the Contact Center?

Explore the contact center environment from both sales and technical support perspectives.



We recommend these courses and certifications

Certifications →

- [Contact Center Sales](#) →
- [Contact Center Technical](#) →
- [Saas Sales](#) →

Product Training →

- [Smarter Customer Interactions Start with a Great Headset](#) →
- [EncorePro Questions & Answers, 4 minute video](#) →
- [How to Position the EncorePro Series](#) →
- [EncorePro 500 Series Channel Training Recording](#) →

4 Selling into SMB?

Find out how to support Small and Medium business accounts with dedicated sales tools and our recommended product portfolio.



We recommend these courses and certification

[Certifications](#) →

- [Small and Medium Business Sales](#) →

[Product Training](#) →

- [Consumer Lifestyle Products for Business](#) →

To search the SMB portfolio of product training look for Blackwire 300, Voyager Legend CS, Voyager Focus UC, Voyager Edge UC and the CS500 Series

5 Need product knowledge?

Select the Product Training category on the Training page in the University to see all the courses available.

You can further refine your search by entering a product name in the search bar.



We recommend these modules

[Product Training](#) →

- [Know Your Customer, Shorten the Sales Cycle](#) →
- [Managing Workplace Noise](#) →
- [A wide ranging selection of product and sales support courses](#) →